## Kristopher Link

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### **Key Work Experience**

# Advanced Video Data Services | Fairfield, OH | 2018 - Present Consultant

- Aiding in transitioning business model from primarily video production to consumer & institutional format digitization and professional editing. This is done through competitive research, one-to-one customer interviews and creating & testing new business processes.
- Maintaining website, created a new brand identity and signage, and ongoing content creation
- In quarter 1 of 2021 we tripled the number of new appointments from the website, 95% of which resulted in a sale, compared to this time in 2020
- Implemented a review gathering system which produced 35 five star reviews, and 2 four star reviews, and no reviews under four stars

#### Link Design | Fairfield, OH & Remote | 2016 - Present

Freelance Web Design and Development

- Design websites & setup CMS for marketing agencies' clients as a 'whitelabel' service provider, trained their clients directly on updating their websites.
- Build both custom Wordpress themes from scratch and created branded websites through page builders for client-end design and updates

#### Advanced Video Data Services | Fairfield, OH | 2009 - 2017

Producer, Director, Editor

- During my time as a producer, director and editor it was my job to collaborate with clients to create brand stories and demonstration videos
- Produced 7 Virtual Guided tours for The Cincinnati Art Museum collaborating directly with exhibit curators. Each video was used privately for recruiting donors for future exhibits.
- Produced documentary & 3 promotional films for the Cincinnati & Liuzhou, China chapter of Sister City International. Collaborated with with a diverse range of stakeholders both in the US and China.
- Created several facility and product demonstration videos for industrial clients
- Increased overall project spend through proposal creation by 125% on average from 2015 into 2016

#### Skills

#### **Web Development**

HTML5 & CSS3

Git

Wordpress theme creation and CMS setup

#### Design

UI/UX Design Adobe Photoshop Adobe Illustrator Adobe Indesign Adobe XD

#### Marketing

SEO

Content Strategy Brand Strategy

#### Video Production

Directing and Producing Adobe Premiere

## Independent Learning

Certificate
Skillcrush Front-end
Web Development
Skillcrush Wordpress
Development

Google UX Design

Skillcrush Visual Design Path